

President's Report

The season kicked off with celebrating our 60th year with the selection of our Best in 60 years team that culminated with the unveiling of a larger caricature of the selected team at our reverse draw day. A huge thanks to all those involved in the selection of the team, Greg Anderson, Gary Chapman, Graham Renshaw, Brad Bowler and Geoff Place and congratulations to those selected as it was not an easy task with so many great players to choose from.

This season has been another successful season for our club with strong membership numbers across the board. Success by many is measured by success on the field with premierships the telling factor. While premierships are what our players strive for as President my focus is on providing our entire membership the opportunity to play cricket and to enjoy each other's company both on and off the field. This can be a difficult task as with a growing club it is hard to satisfy everybody's expectations but myself and my committee will continue to make decisions that we believe are best for the club. We accept that decisions made may not make everybody happy, but they are made with the best intentions to guide the club forward.

As we have identified since moving to the DVCA we are competing with clubs that go out and recruit players by offering large sums of money, we cannot compete with clubs this way so we strive to provide a club that keeps players because they have built friendships and we feel this is a greater reward over financial gain. Undoubtedly if we are to compete with these cashed up clubs we will need to maintain and build on our sponsorship group as this is our only means to obtain the additional finances above what we currently require just to operate the club. It would be nice to see the competition introduce a points system similar to what other codes operate under to help balance out the increasing dominance by some other clubs; I think we are a long way from this at this time.

I thank our sponsors for supporting the club and hope that they all remain committed to the club, Bonola Automotive, Concept Partners, Ralph D'Silva Holden, Bank of Queensland, Melbourne Restaurants, Rick Hartnett & Assoc, HPC Physiotherapy, Quest Apartments-Doncaster and The Harp of Erin without their financial support we would need to find other alternatives to help with the normal operating expenses of the club. We are always open to any new sponsors that would like to join our club.

The committee have worked hard during the year to help operate our club and I thank them for their support and hard work which is to benefit everybody else, this is not just a 6 month appointment for many on the committee but runs all year round in preparing for the coming season and dealing with other issues that need to be addressed during the off season.

The year again had some success with our functions and I thank those that attended to make the events the success that they were. We will continue to work hard in this area as the success is both financially and sociably important to the club and our members.

Our numbers amongst our junior teams is growing and this is due to the hard work of all involved led by Aaron Lee and it is great to see these junior bears moving through their age groups and continually improving and enjoying their cricket.

The same can be said for our senior players as they begin to reach their potential as was displayed with last season's results of all teams making finals and walking away with 2 premierships. I am extremely confident that we are entering a successful phase for the club with new coach Henry Tyler taking over from Ryan Hartnett following Ryan's decision to not continue as senior coach.

Ryan has for the last 4 years helped to steer the clubs playing groups to where they are today and I thank Ryan for his commitment to the role and wish him all the best as he enters into a new phase of his life.

It is our time to build on the momentum from last season as long as we stick together and continue to support each other we should have another successful year with hopefully more premiership flags to hang.

It would be remiss of me to not mention our Vets contingent led by Geoff Place, these elder statesmen turn up on a Sunday to enjoy the game and provide us with some true entertainment well done to you all on another successful year.

Let's continue to support the club as we start to watch the talent that we have to produce game breaking results.

Let's go Bears

Graham Clapton
President

Treasurer's Report

TO THE MEMBERS OF THE BANYULE CRICKET CLUB INC,

The final result for the financial year ending 30 April 2018 was a deficit of \$12,427. This is a \$15,080 decrease on the previous financial year surplus of \$2,652.

Revenue

Membership revenue increased by \$6,702. The increase is largely due to:

- Junior team photos levy;
- Increase in junior members; and
- Annual increase in membership rates.

# Financial Members	2016/17	2017/18	Change
Junior	156	166	+10
Senior	25	30	+5
Vets	33	30	-3
Social	8	6	-2

Bar and Canteen recorded an \$8,481 gross margin, operating at 30% margin. This is a decrease from last year. This is largely due to increases in supplier costs not passed on in sales price increases, lower function attendances, and more free-drinks as a result of 4-wins and more grand final wins this year.

Sponsorship was up by \$8,350 from last year, largely due to increase in player sponsors, while **Social Revenue** was down up by \$3,084 from last year. Decrease in Social Revenue was largely due to poor attendance of hypnotist function compared with previous year main function.

Expenses

Cricket expenditure was \$4,224 higher than last year. This is largely due to higher senior player payments, and opening of junior training academy.

Capital expenditure related the replacement of both main and back ground pitches. \$4000 of funding for main oval was received last season.

Replacement of playing shirts was paid for prior season, an expense that was not incurred this year.

After allowing for cost of pitch replacements, a net trading surplus of \$1,573 was achieved.

I'd like to send a big thank you to anybody who helped me along the way with running to the bank to get change, captains who were always chasing me to give me money, and everyone who paid their membership and everyone on the committee for their great work. It was great to see so much success on the field for the club.

Congratulations to outgoing coach, Ryan Hartnett, on a fantastic stint as coach. The club is in a better place now than when he took over, which is all anyone can ever try to do.

Looking forward to another successful season on and off the field.

Scott Clapton
Treasurer

Banyule Cricket Club

Actual

2017/18

	2016/17	2017/18	Movement	Movement
Revenue	50,945	60,510	9,565	18.8%
Membership	26,780	33,482	6,702	25.0%
Senior	9,810	10,930	1,120	11.4%
Junior	16,530	22,232	5,702	34.5%
Social	440	320	(120)	-27.3%
Sponsorship	6,744	15,094	8,350	123.8%
Social	11,252	8,167	(3,084)	-27.4%
Bar & Canteen	16,541	8,481	(8,060)	-48.7%
Sales	45,317	36,434	(8,884)	-19.6%
Purchases	(28,776)	(27,952)	824	-2.9%
Equipment Sales	(8,556)	(2,426)	6,130	-71.6%
Other Revenue	(1,816)	(2,289)	(473)	26.1%
Other Revenue	(1,816)	(2,289)	(473)	26.1%
Expenditure	(48,292)	(72,937)	(24,645)	51.0%
Cricket	(25,145)	(29,369)	(4,224)	16.8%
Buildings & Grounds	(23,600)	(22,491)	1,109	-4.7%
Administration	(3,548)	(6,958)	(3,411)	96.1%
CAPEX	4,000	(14,119)	(18,119)	-453.0%
Surplus/(Deficit)	2,652	(12,427)	(15,080)	-568.5%

1. Memberships increases due to:

- Higher senior memberships	1,120	
- Increase in junior memberships	5,702	
- Miscellaneous	(120)	6,702

2. Higher Sponsorship 8,350

3. Decrease in Social Revenue (exc Bar) (3,084)

4. Lower Bar Sales (8,060)

5. Cricket costs increase due to:

-Higher Player/Coaching payments	(1,918)	
-Lower ball costs	1,191	
-Junior academy	(2,942)	
-Miscellaneous	(555)	(4,224)

6. Other Variances

-Pitch replacements	(18,000)	
-Paid for replacement of playing shirts last year	3,328	
-Miscellaneous	(92)	(14,764)

Total Variance (15,080)

BANYULE CRICKET CLUB

**BANK, DEBTORS, CREDITORS AND NET DEFICIENCY
AS AT 30 APRIL 2018**

	\$
<u>PROFIT TO BANK RECONCILIATION</u>	
<u>Per Bank Statement</u>	
Balance at 1 May 2017	18,824.95
Add Profit/(Loss) for the year	<u>(12,427.46)</u>
Balance at 30 April 2018	<u><u>6,397.49</u></u>
Opening Net Debtor/Creditor Balance	0.00
Closing Net Debtor/Creditor Balance	<u>0.00</u>
Movement	0.00
<u>Expected Closing Cash Position</u>	<u><u>6,397.49</u></u>
Bank - Bank of Qld	6,197.49
Bank - Bendigo Bank	<u>200.00</u>
	6,397.49
Unreconciled	(0.00)
<u>DEBTORS</u>	
	<u>0.00</u>
<u>CREDITORS</u>	
	<u>0.00</u>